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## Price Adjustment 1<sup>st</sup> May 2026

Dear Valued Customer,

With this letter we would like to inform you of our current price development:

Our global manufacturing sites are experiencing various raw material (Silver & Copper) and employment cost increases, along with additional elevations in energy costs all of which have an impact on final product pricing.

We are, as a result of the conflict in the middle east, also currently experiencing significant fuel surcharges and shipping delays, whilst we are trying wherever possible to absorb these surcharges, we may have to make further changes if the conflict continues.

As a result, we are making an adjustment to our previous 2025/2026 pricing.

From **1<sup>st</sup> May 2026** IMO Pacific will be implementing a general price increase of **5.2%** which will be applied to all product groups.

All gross price lists and any specifically agreed net prices will be updated.

New price lists and special condition agreements will be sent to you as soon as possible by e-mail and updated on our B2B store as of 1<sup>st</sup> May.

In addition to this please note that due to our local freight forward partners also amending pricing structures, IMO Pacific will be adjusting customer freight terms in line with this.

Thank you for your understanding and for the trust you have placed in us. We look forward to continuing our partnership and successful cooperation.

If you have any questions, please reach out to your designated IMO Pacific contact or get in touch.

Yours sincerely

A handwritten signature in black ink, appearing to read 'A Richards', is written over a light grey rectangular background.

Adam Richards  
General Manager  
**IMO Pacific Pty Ltd**